

DIRECTORS

Income Producing Activities

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|--|---|--|
| <ul style="list-style-type: none"> ★ <i>Unit Guest Follow-up</i> ★ <i>Unit Interview / Follow-up</i> ★ <i>1 New Unit Member</i> | <ul style="list-style-type: none"> ★ <i>5 Unit Contacts</i> ★ <i>1 Personal Interview</i> ★ <i>Skin Care Class</i> | <ul style="list-style-type: none"> ★ <i>\$100 in Customer Service</i> ★ <i>5 New Contacts (must get name and number)</i> |
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Grand Am Activity

10 Activities per Week

Grand Prix Activity

15 Activities per Week

Cadillac Activity

20+ Activities per Week

Week #1 (Week Ending: _____)	
1.	11.
2.	12.
3.	13.
4.	14.
5.	15. <small>Grand Prix</small>
6.	16.
7.	17.
8.	18.
9.	19.
10. <small>Grand Am</small>	20. <small>Cadillac</small>

Week #2 (Week Ending: _____)	
1.	11.
2.	12.
3.	13.
4.	14.
5.	15. <small>Grand Prix</small>
6.	16.
7.	17.
8.	18.
9.	19.
10. <small>Grand Am</small>	20. <small>Cadillac</small>

Week #3 (Week Ending: _____)	
1.	11.
2.	12.
3.	13.
4.	14.
5.	15. <small>Grand Prix</small>
6.	16.
7.	17.
8.	18.
9.	19.
10. <small>Grand Am</small>	20. <small>Cadillac</small>

Week #4 (Week Ending: _____)	
1.	11.
2.	12.
3.	13.
4.	14.z
5.	15. <small>Grand Prix</small>
6.	16.
7.	17.
8.	18.
9.	19.
10. <small>Grand Am</small>	20. <small>Cadillac</small>

*Make copies of this sheet – keep track each week. How many did you do last week?
Did your activity support your goal? (You will do some activities more than once.)*