

D.A.R.E. Area Director Accountability Sheet

Personal/Family

Name: _____

Income-Producing

PLANNING FOR WEEK OF: _____

Manage Unit, Office

	SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
6:00am– 7:00am <i>Prayer, devotional time, workout</i>							
7:00am– 8:00am <i>Family time, breakfast, and get dressed for success!</i>							
8:00am-10:00am <i>Drop kids off, return phone calls/ email, prepare for day</i>							
10am-12 Noon Personal appointment. BOOKING HOUR & COACHING HOUR	1. 2. 3. 4. 5.	1. 2. 3. 4. 5.	1. 2. 3. 4. 5.	1. 2. 3. 4. 5.	1. 2. 3. 4. 5.	1. 2. 3. 4. 5.	1. 2. 3. 4. 5.
12:00pm Lunch							
12:30pm-1:30pm <i>Call & COACH New and Key Consultants</i>							
1:30pm-3:00pm <i>Errands, networking</i>							
3:00pm-6:00pm <i>Pick up kids, homework, after-school activities, dinner</i>							
6:00pm <i>Leave for event</i>							
7:00pm-9:30pm <i>Meeting, event, personal party, training, booking, etc.</i>							
10:00pm-11:00pm <i>Check email, prepare 6 most important things list for next day.</i>							

What level of success are you committed to?

New Faces This Week: _____ Personal Recruits: _____ Unit Recruits: _____

GOLD CIRCLE DIRECTOR

YES! I commit to:

- ◆ \$5,000 W/S Production Monthly
- ◆ Minimum 5 New Faces/Week
- ◆ 2 appointments/week = \$300 Sales
- ◆ 3 Hours Booking
- ◆ Coach New, Key & Unit for 3 hours

DIAMOND CIRCLE DIRECTOR

YES! I commit to:

- ◆ \$8,000 W/S Production Monthly
- ◆ Minimum 8 New Faces/Week
- ◆ 3 appointments/week = \$600 Sales
- ◆ 5 Hours Booking
- ◆ Coach New, Key & Unit for 5 hours

INNER CIRCLE DIRECTOR

YES! I commit to:

- ◆ \$10,000 W/S Production Monthly
- ◆ Minimum 10 New Faces/Week
- ◆ 5 appointments/week = \$1,000 Sales
- ◆ 7 Hours Booking
- ◆ Coach New, Key & Unit for 7 hours

Total Sold This Week: \$ _____

Earn a Personal Lunch & Strategy Session with your NSD!

Qualify as an Inner Circle Sales Director for the month and submit your accountability tracking sheet every week and you will be rewarded with a personal lunch and strategy session with your NSD! This is one-on-one time to help you plan your next month...don't miss this opportunity!
