

NEW DIRECTOR PROGRAM 2

fabulous 50s

QUALIFICATIONS

By the end of the sixth month following your debut date:

- Achieve a total of at least \$30,000 in adjusted unit wholesale production.
- Build and maintain 50 non-T status Consultants

REWARDS

- \$1,000 Bonus
- Stackable Stainless Steel Ring
- Fabulous 50s Unit Banner from Mary Kay
- Recognition at Leadership, Seminar & the DARE Area Banquet
- Picture featured in Applause Magazine



ACTIVITY NEEDED TO ACHIEVE THIS CHALLENGE

- Because of natural attrition, let's make it a goal to add 35 New Agreements in your first 6 months.
- 35 agreements will take 140-175 Career Surveys over the 6 months
= 6 agreements per month
- 6 agreements will require 23-30 Career Surveys per month
- 23-30 Career Surveys per month will require 5-7 Career Surveys per week

START TRACKING YOUR agreements

MONTH 1 AGREEMENTS						
MONTH 2 AGREEMENTS						
MONTH 3 AGREEMENTS						
MONTH 4 AGREEMENTS						
MONTH 5 AGREEMENTS						
MONTH 6 AGREEMENTS						